

# Heather L. Rosing

Shareholder and CFO, Klinedinst PC

I have served almost two years on the State Bar Board of Trustees. It has been my honor and privilege to contribute my efforts to the mission of the State Bar and its goal of public protection.

By way of background, I previously served as President of the San Diego County Bar Association, and was heavily involved in its budgeting, internal controls, auditing process, and general financial management. I am also one of the managing shareholders of Klinedinst PC, a California-based law firm with four offices across the state. Since 2006, I have held the position of its Chief Financial Officer, and I work daily to ensure the organization budgets and plans wisely, while at the same time managing risk and devising ever-improved controls. In a rare achievement for a law firm, I was awarded CFO of the Year for a medium-sized business by the *San Diego Business Journal* in 2010. Through these experiences and others, I am intimately familiar with budgeting, planning, financial reporting, audit procedures, controls, fiscal prudence, and financial analysis.

I am excited to be considered for this position, since I wish to put my skills to work for our fine organization. I decided to run for this position because I believe in the mission of the State Bar, and would like to dedicate my time and energy to even further improving it. The State Bar has my firm commitment to fulfill the newly-adopted description of the treasurer, which mandates in part that the treasurer "consult with the Executive Director and CFO and report to the Board regarding matters involving the budget and internal financial controls, and take primary responsibility for ensuring the Board's attention to the Bar's fiscal position, budget, audit reports, and stewardship of Bar assets to ensure protection of the public; and any other duties that the board prescribes." I helped to develop this language, and will work hard to make certain that I carry out these duties.

As the Board of Trustees is aware, the position of treasurer came into existence by way of statute at the end of 2011. The trustee elected at the July meeting



will only be the second trustee to fill the position, and the treasurer's role in the organization is still a work in progress.

In terms of my vision for the treasurer, I believe that regularly scheduled meetings with our CFO and Budget Director are necessary to allow your treasurer to fully understand the details of the Bar's finances. I recently met with Peggy Van Horn and John Chiappetta to better understand their needs, and believe that the treasurer's heavy involvement in devising the three year budget and the corresponding five year strategic plan is critical. As your treasurer, I would commit to being knowledgeable of all of the details and strategy considerations so that I am fully ready to discuss them with you, especially during the critical time period of November through January, when the budget is presented and then adopted. Since the budget now includes several big and long-term initiatives in the information technology area and otherwise, the treasurer must also be knowledgeable on these matters. In my two years on the Board, I have become familiar with these, and will dedicate myself to furthering my education on the intricacies of these efforts.

I also feel strongly that in addition to reviewing quarterly financial statements, the treasurer should be involved in examining the adequacy of the existing procedures, policies, and internal controls, especially in light of our role as a quasi-governmental entity. We are proud that our contracting processes and corresponding controls were recently found to be robust and in conformance with applicable law by the Bureau of State Audits, but this is only one step in an ever-continuing process of examination and scrutiny. We need to be constantly diligent, and I commit my extensive experience in this area to both improving the Bar's financially-related policies and identifying the need for any additional internal controls. The Board of Trustees has already seen my dedication to these issues with my work on Government Code section 1090 issues and the procurement processes, as well as my input on the Client Security Fund issues. My two years of experience on the Board has provided me with insight into issues that I may not have fully appreciated in my first year on the Board.

Having another strong and experienced treasurer in place for this upcoming year will also give our partners, such as the Legislature and Supreme Court, confidence in our ability to govern ourselves and fulfill our mission. The Board of Trustees has my staunch and unwavering commitment to continue to build these relations in conjunction with the Board's President and officers and our CEO.

Thank you for your consideration of my candidacy, and I look forward to the opportunity to serve you and the State Bar in this important position.

**For More Information on Ms. Rosing's Background and Qualifications, Please Visit [HeatherRosing.com](http://HeatherRosing.com)**