

| Share Type<br>Payment Method  | Direct<br>(All) |         |          |               |                 |                 |                    |                       |
|---|-----------------|---------|----------|---------------|-----------------|-----------------|--------------------|-----------------------|
| Direct Sales Revenue Quarter 1 - California Bar                       |                 |         |          |               |                 |                 |                    |                       |
| Row Labels  | Sold            | Refunds | Net Sold | Total \$ Sold | Bank Processing | InReach Revenue | California Revenue | Bar Rev w/o Giftcards |
| 2010 Cyber Institute  | 74              | -       | 74       | 2,590.00      | 117.86          | 647.50          | 1,824.64           | 1,719.64              |
| 2011 Cyber Institute  | 6               | -       | 6        | 330.00        | 13.05           | 82.50           | 234.45             | 179.45                |
| 2012 Annual Meeting   | 145             | (4)     | 141      | 5,372.50      | 249.83          | 1,344.45        | 3,778.22           | 3,673.22              |
| Alternative Dispute Resolution  | 135             | -       | 135      | 7,087.50      | 316.23          | 1,772.55        | 4,998.72           | 4,578.72              |
| Antitrust & Unfair Competition Law                                    | 534             | (3)     | 531      | 19,634.75     | 902.31          | 4,929.53        | 13,802.91          | 13,190.41             |
| Appellate Law   | 51              | (1)     | 50       | 2,170.00      | 100.43          | 543.98          | 1,525.59           | 1,473.09              |
| Business Law  | 1,416           | (125)   | 1,291    | 48,411.75     | 2,193.85        | 12,045.86       | 34,172.05          | 31,969.55             |
| California Young Lawyers Association (CYLA)                           | 122             | (1)     | 121      | 3,330.00      | 150.52          | 756.92          | 2,422.56           | 2,267.56              |
| Criminal Law  | 675             | (2)     | 673      | 31,575.00     | 1,475.82        | 7,992.50        | 22,106.68          | 21,616.68             |
| Detection/Prevention of Substance Abuse                               | 763             | (3)     | 760      | 15,085.00     | 704.33          | 2,691.70        | 11,688.97          | 11,468.97             |
| Elimination of Bias in the Legal Profession                           | 224             | (2)     | 222      | 14,700.00     | 677.53          | 3,682.97        | 10,339.50          | 9,884.50              |
| Environmental Law   | 195             | -       | 195      | 7,513.20      | 351.44          | 2,123.27        | 5,038.49           | 4,933.49              |
| Ethics  | 1,708           | (17)    | 1,691    | 60,032.50     | 2,718.15        | 13,858.15       | 43,456.20          | 40,739.95             |
| Family Law  | 704             | (5)     | 699      | 29,681.59     | 1,379.56        | 7,864.17        | 20,437.86          | 19,816.71             |
| Immigration Law   | 6               | -       | 6        | 187.50        | 8.90            | 77.40           | 101.20             | 101.20                |
| Intellectual Property Law   | 1,887           | (13)    | 1,874    | 55,645.60     | 2,526.23        | 12,873.70       | 40,245.67          | 37,873.17             |
| International Law   | 711             | (6)     | 705      | 25,128.70     | 1,170.93        | 6,177.08        | 17,780.69          | 17,325.69             |
| Labor & Employment Law  | 2,755           | (14)    | 2,741    | 70,941.10     | 3,332.45        | 14,306.87       | 53,301.78          | 52,636.78             |
| Law Practice Mgmt & Technology  | 785             | (2)     | 783      | 17,178.75     | 767.97          | 3,366.17        | 13,044.61          | 12,072.11             |
| Lawyering Skills Program  | 316             | (5)     | 311      | 19,862.50     | 858.20          | 4,995.85        | 14,008.45          | 12,223.45             |
| Litigation  | 602             | (3)     | 599      | 22,482.50     | 1,028.83        | 6,114.59        | 15,339.08          | 14,522.83             |
| Public Law  | 489             | (3)     | 486      | 12,171.25     | 569.91          | 2,715.71        | 8,885.63           | 8,735.63              |
| Real Property Law   | 861             | (4)     | 857      | 32,424.15     | 1,417.74        | 7,844.53        | 23,161.88          | 20,613.13             |
| Real Property Law Self Study Articles                                 | 34              | -       | 34       | 510.00        | 24.14           | 66.30           | 419.56             | 419.56                |
| Solo & Small Firm   | 1,007           | (11)    | 996      | 30,099.75     | 1,376.89        | 7,032.76        | 21,690.10          | 20,622.60             |
| Solo Summit   | 191             | -       | 191      | 6,685.00      | 300.46          | 1,671.48        | 4,713.06           | 4,363.06              |
| Taxation  | 569             | (4)     | 565      | 14,938.75     | 688.87          | 5,296.88        | 8,953.00           | 8,496.75              |
| Trusts & Estates  | 568             | (3)     | 565      | 27,713.75     | 1,228.76        | 6,985.92        | 17,223.23          | 15,403.23             |
| Workers' Compensation Law   | 543             | (3)     | 540      | 24,316.25     | 1,146.24        | 6,312.97        | 16,857.04          | 16,697.04             |
| Grand Total   | 18,076          | (234)   | 17,842   | \$ 607,799.34 | \$ 27,797.43    | \$ 146,174.27   | \$ 431,551.81      | \$ 409,618.16         |
| Trusts & Estates had a webinar in March that we paid with the revenue |                 |         |          |               |                 |                 | \$ 2,275.84        | 2,275.84              |
| Total Earned through Online CE  |                 |         |          | \$ 607,799.34 | \$ 27,797.43    | \$ 146,174.27   | \$ 433,827.65      | \$ 411,894.00         |

|                |          |
|----------------|----------|
| Share Type     | Producer |
| Payment Method | (All)    |
| Product Title  | (All)    |

Producer Sales Revenue - Quarter 1 California Bar

| Row Labels                                  | Sold       | Refunds    | Net Sold   | Sum of Total       | CalBar Receivable  |
|---|------------|------------|------------|--------------------|--------------------|
| Banking Law                                 | 3          | -          | 3          | 225.00             | 56.25              |
| Business Law                                | 8          | -          | 8          | 320.00             | 80.00              |
| Criminal Law                                | 7          | (1)        | 6          | 405.00             | 101.25             |
| Detection/Prevention of Substance Abuse     | 4          | (1)        | 3          | 159.99             | 40.00              |
| Elimination of Bias in the Legal Profession | 1          | -          | 1          | 84.99              | 21.25              |
| Ethics                                      | 22         | -          | 22         | 785.47             | 196.37             |
| Family Law                                  | 2          | -          | 2          | 80.00              | 20.00              |
| Labor & Employment Law                      | 1          | -          | 1          | 20.00              | 5.00               |
| Law Practice Mgmt & Technology              | 1          | -          | 1          | 25.00              | 6.25               |
| Lawyering Skills Program                    | 13         | -          | 13         | 554.99             | 138.75             |
| Litigation                                  | 9          | -          | 9          | 315.00             | 78.75              |
| Solo & Small Firm                           | 50         | (2)        | 48         | 1,752.44           | 438.11             |
| Taxation                                    | 2          | (1)        | 1          | 35.00              | 8.75               |
| Trusts & Estates                            | 2          | (2)        | -          | -                  | -                  |
| <b>Grand Total</b>                          | <b>125</b> | <b>(7)</b> | <b>118</b> | <b>\$ 4,762.88</b> | <b>\$ 1,190.72</b> |

|                |       |
|----------------|-------|
| Share Type     | (All) |
| Payment Method | (All) |

## All Sales Revenue - Quarter 1 California Bar

| Row Labels   | Sold         | Refunds      | Net Sold     | Total Sales         | Bank Processing    | InReach Revenue     | CalBar Revenue      | CalBar Receivable   |
|--|--------------|--------------|--------------|---------------------|--------------------|---------------------|---------------------|---------------------|
| <b>2010 Cyber Institute</b>                        | <b>74</b>    | <b>-</b>     | <b>74</b>    | <b>\$ 2,590.00</b>  | <b>\$ 117.86</b>   | <b>\$ 647.50</b>    | <b>\$ 1,824.64</b>  | <b>\$ 1,719.64</b>  |
| Rev Share 25%                                      | 74           | -            | 74           | 2,590.00            | 117.86             | 647.50              | 1,824.64            | 1,719.64            |
| <b>2011 Cyber Institute</b>                        | <b>6</b>     | <b>-</b>     | <b>6</b>     | <b>\$ 330.00</b>    | <b>\$ 13.05</b>    | <b>\$ 82.50</b>     | <b>\$ 234.45</b>    | <b>\$ 179.45</b>    |
| Rev Share 25%                                      | 6            | -            | 6            | 330.00              | 13.05              | 82.50               | 234.45              | 179.45              |
| <b>2012 Annual Meeting</b>                         | <b>145</b>   | <b>(4)</b>   | <b>141</b>   | <b>\$ 5,372.50</b>  | <b>\$ 249.83</b>   | <b>\$ 1,344.45</b>  | <b>\$ 3,778.22</b>  | <b>\$ 3,673.22</b>  |
| Hourly Charge \$7.95 PPH                           | -            | (1)          | (1)          | (52.50)             | (2.49)             | (11.93)             | (38.08)             | (38.08)             |
| Rev Share 25%                                      | 145          | (3)          | 142          | 5,425.00            | 252.32             | 1,356.38            | 3,816.30            | 3,711.30            |
| <b>Alternative Dispute Resolution</b>              | <b>135</b>   | <b>-</b>     | <b>135</b>   | <b>\$ 7,087.50</b>  | <b>\$ 316.23</b>   | <b>\$ 1,772.55</b>  | <b>\$ 4,998.72</b>  | <b>\$ 4,578.72</b>  |
| Rev Share 25%                                      | 135          | -            | 135          | 7,087.50            | 316.23             | 1,772.55            | 4,998.72            | 4,578.72            |
| <b>Antitrust &amp; Unfair Competition Law</b>      | <b>534</b>   | <b>(3)</b>   | <b>531</b>   | <b>\$ 19,634.75</b> | <b>\$ 902.31</b>   | <b>\$ 4,929.53</b>  | <b>\$ 13,802.91</b> | <b>\$ 13,190.41</b> |
| Hourly Charge \$7.95 PPH                           | 20           | -            | 20           | 603.50              | 27.45              | 171.39              | 404.66              | 378.41              |
| Rev Share 25%                                      | 514          | (3)          | 511          | 19,031.25           | 874.86             | 4,758.14            | 13,398.25           | 12,812.00           |
| <b>Appellate Law</b>                               | <b>51</b>    | <b>(1)</b>   | <b>50</b>    | <b>\$ 2,170.00</b>  | <b>\$ 100.43</b>   | <b>\$ 543.98</b>    | <b>\$ 1,525.59</b>  | <b>\$ 1,473.09</b>  |
| Hourly Charge \$7.95 PPH                           | -            | (1)          | (1)          | (52.50)             | (2.49)             | (11.77)             | (38.24)             | (38.24)             |
| Rev Share 25%                                      | 51           | -            | 51           | 2,222.50            | 102.92             | 555.75              | 1,563.83            | 1,511.33            |
| <b>Banking Law</b>                                 | <b>3</b>     | <b>-</b>     | <b>3</b>     | <b>\$ 225.00</b>    |                    |                     | <b>\$ 56.25</b>     | <b>\$ 56.25</b>     |
| Rev Share 25%                                      | 3            | -            | 3            | 225.00              |                    |                     | 56.25               | 56.25               |
| <b>Business Law</b>                                | <b>1,424</b> | <b>(125)</b> | <b>1,299</b> | <b>\$ 48,731.75</b> | <b>\$ 2,193.85</b> | <b>\$ 12,045.86</b> | <b>\$ 34,252.05</b> | <b>\$ 32,049.55</b> |
| E-doc Charge \$1.95                                | 267          | -            | 267          | 4,005.00            | 188.86             | 520.65              | 3,295.49            | 3,280.49            |
| Hourly Charge \$7.95 PPH                           | 322          | (3)          | 319          | 8,881.75            | 411.76             | 2,654.54            | 5,815.46            | 5,582.96            |
| Rev Share 25%                                      | 835          | (122)        | 713          | 35,845.00           | 1,593.23           | 8,870.67            | 25,141.10           | 23,186.10           |
| <b>California Young Lawyers Association (CYLA)</b> | <b>122</b>   | <b>(1)</b>   | <b>121</b>   | <b>\$ 3,330.00</b>  | <b>\$ 150.52</b>   | <b>\$ 756.92</b>    | <b>\$ 2,422.56</b>  | <b>\$ 2,267.56</b>  |
| E-doc Charge \$1.95                                | 44           | -            | 44           | 660.00              | 31.24              | 85.80               | 542.96              | 542.96              |
| Hourly Charge \$7.95 PPH                           | 8            | -            | 8            | 245.00              | 11.62              | 70.25               | 163.13              | 163.13              |
| Rev Share 25%                                      | 70           | (1)          | 69           | 2,425.00            | 107.66             | 600.87              | 1,716.47            | 1,561.47            |
| <b>Criminal Law</b>                                | <b>682</b>   | <b>(3)</b>   | <b>679</b>   | <b>\$ 31,980.00</b> | <b>\$ 1,475.82</b> | <b>\$ 7,992.50</b>  | <b>\$ 22,207.93</b> | <b>\$ 21,717.93</b> |
| Hourly Charge \$7.95 PPH                           | 29           | -            | 29           | 831.25              | 39.61              | 306.19              | 485.45              | 485.45              |
| Rev Share 25%                                      | 653          | (3)          | 650          | 31,148.75           | 1,436.21           | 7,686.31            | 21,722.48           | 21,232.48           |
| <b>Detection/Prevention of Substance Abuse</b>     | <b>767</b>   | <b>(4)</b>   | <b>763</b>   | <b>\$ 15,244.99</b> | <b>\$ 704.33</b>   | <b>\$ 2,691.70</b>  | <b>\$ 11,728.97</b> | <b>\$ 11,508.97</b> |
| E-doc Charge \$1.95                                | 602          | (1)          | 601          | 8,970.00            | 422.45             | 1,171.95            | 7,375.60            | 7,330.60            |
| Rev Share 25%                                      | 165          | (3)          | 162          | 6,274.99            | 281.88             | 1,519.75            | 4,353.37            | 4,178.37            |
| <b>Elimination of Bias in the Legal Profession</b> | <b>225</b>   | <b>(2)</b>   | <b>223</b>   | <b>\$ 14,784.99</b> | <b>\$ 677.53</b>   | <b>\$ 3,682.97</b>  | <b>\$ 10,360.75</b> | <b>\$ 9,905.75</b>  |
| Hourly Charge \$7.95 PPH                           | 1            | -            | 1            | -                   | -                  | 7.95                | (7.95)              | (7.95)              |
| Rev Share 25%                                      | 224          | (2)          | 222          | 14,784.99           | 677.53             | 3,675.02            | 10,368.70           | 9,913.70            |
| <b>Environmental Law</b>                           | <b>195</b>   | <b>-</b>     | <b>195</b>   | <b>\$ 7,513.20</b>  | <b>\$ 351.44</b>   | <b>\$ 2,123.27</b>  | <b>\$ 5,038.49</b>  | <b>\$ 4,933.49</b>  |
| Hourly Charge \$7.95 PPH                           | 59           | -            | 59           | 1,093.75            | 51.92              | 517.98              | 523.85              | 523.85              |
| Rev Share 25%                                      | 136          | -            | 136          | 6,419.45            | 299.52             | 1,605.29            | 4,514.64            | 4,409.64            |

|   |              |             |              |                     |                    |                     |                     |                     |
|---|--------------|-------------|--------------|---------------------|--------------------|---------------------|---------------------|---------------------|
| <b>Ethics</b>                             | <b>1,730</b> | <b>(17)</b> | <b>1,713</b> | <b>\$ 60,817.97</b> | <b>\$ 2,718.15</b> | <b>\$ 13,858.15</b> | <b>\$ 43,652.57</b> | <b>\$ 40,936.32</b> |
| E-doc Charge \$1.95                       | 703          | (3)         | 700          | 10,500.00           | 494.87             | 1,365.00            | 8,640.13            | 8,595.13            |
| Hourly Charge \$7.95 PPH                  | 133          | (2)         | 131          | 6,405.00            | 280.54             | 1,719.18            | 4,405.28            | 3,915.28            |
| Rev Share 25%                             | 894          | (12)        | 882          | 43,912.97           | 1,942.74           | 10,773.97           | 30,607.16           | 28,425.91           |
| <b>Family Law</b>                         | <b>706</b>   | <b>(5)</b>  | <b>701</b>   | <b>\$ 29,761.59</b> | <b>\$ 1,379.56</b> | <b>\$ 7,864.17</b>  | <b>\$ 20,457.86</b> | <b>\$ 19,836.71</b> |
| Hourly Charge \$7.95 PPH                  | 177          | -           | 177          | 5,184.74            | 242.14             | 1,756.26            | 3,186.34            | 3,098.84            |
| Rev Share 25%                             | 529          | (5)         | 524          | 24,576.85           | 1,137.42           | 6,107.91            | 17,271.52           | 16,737.87           |
| <b>Immigration Law</b>                    | <b>6</b>     | <b>-</b>    | <b>6</b>     | <b>\$ 187.50</b>    | <b>\$ 8.90</b>     | <b>\$ 77.40</b>     | <b>\$ 101.20</b>    | <b>\$ 101.20</b>    |
| Hourly Charge \$7.95 PPH                  | 5            | -           | 5            | 105.00              | 4.98               | 56.77               | 43.25               | 43.25               |
| Rev Share 25%                             | 1            | -           | 1            | 82.50               | 3.92               | 20.63               | 57.95               | 57.95               |
| <b>Intellectual Property Law</b>          | <b>1,887</b> | <b>(13)</b> | <b>1,874</b> | <b>\$ 55,645.60</b> | <b>\$ 2,526.23</b> | <b>\$ 12,873.70</b> | <b>\$ 40,245.67</b> | <b>\$ 37,873.17</b> |
| E-doc Charge \$1.95                       | 660          | (4)         | 656          | 9,825.00            | 463.63             | 1,279.20            | 8,082.17            | 8,052.17            |
| Hourly Charge \$7.95 PPH                  | 103          | -           | 103          | 2,785.75            | 128.93             | 894.27              | 1,762.55            | 1,692.55            |
| Rev Share 25%                             | 1,124        | (9)         | 1,115        | 43,034.85           | 1,933.67           | 10,700.23           | 30,400.95           | 28,128.45           |
| <b>International Law</b>                  | <b>711</b>   | <b>(6)</b>  | <b>705</b>   | <b>\$ 25,128.70</b> | <b>\$ 1,170.93</b> | <b>\$ 6,177.08</b>  | <b>\$ 17,780.69</b> | <b>\$ 17,325.69</b> |
| E-doc Charge \$1.95                       | 110          | (1)         | 109          | 1,635.00            | 77.39              | 212.55              | 1,345.06            | 1,345.06            |
| Hourly Charge \$7.95 PPH                  | 48           | (1)         | 47           | 1,259.95            | 59.94              | 413.25              | 786.76              | 786.76              |
| Rev Share 25%                             | 553          | (4)         | 549          | 22,233.75           | 1,033.60           | 5,551.28            | 15,648.87           | 15,193.87           |
| <b>Labor &amp; Employment Law</b>         | <b>2,756</b> | <b>(14)</b> | <b>2,742</b> | <b>\$ 70,961.10</b> | <b>\$ 3,332.45</b> | <b>\$ 14,306.87</b> | <b>\$ 53,306.78</b> | <b>\$ 52,641.78</b> |
| E-doc Charge \$1.95                       | 1,884        | (6)         | 1,878        | 28,170.00           | 1,323.44           | 3,662.10            | 23,184.46           | 22,974.46           |
| Hourly Charge \$7.95 PPH                  | 20           | (1)         | 19           | 592.45              | 28.12              | 171.44              | 392.89              | 392.89              |
| Rev Share 25%                             | 852          | (7)         | 845          | 42,198.65           | 1,980.89           | 10,473.33           | 29,729.43           | 29,274.43           |
| <b>Law Practice Mgmt &amp; Technology</b> | <b>786</b>   | <b>(2)</b>  | <b>784</b>   | <b>\$ 17,203.75</b> | <b>\$ 767.97</b>   | <b>\$ 3,366.17</b>  | <b>\$ 13,050.86</b> | <b>\$ 12,078.36</b> |
| E-doc Charge \$1.95                       | 525          | (2)         | 523          | 7,755.00            | 355.71             | 1,019.85            | 6,379.44            | 6,139.44            |
| Hourly Charge \$7.95 PPH                  | 15           | -           | 15           | 656.25              | 22.88              | 166.95              | 466.42              | 291.42              |
| Rev Share 25%                             | 246          | -           | 246          | 8,792.50            | 389.38             | 2,179.37            | 6,205.00            | 5,647.50            |
| <b>Lawyering Skills Program</b>           | <b>329</b>   | <b>(5)</b>  | <b>324</b>   | <b>\$ 20,417.49</b> | <b>\$ 858.20</b>   | <b>\$ 4,995.85</b>  | <b>\$ 14,147.20</b> | <b>\$ 12,362.20</b> |
| Hourly Charge \$7.95 PPH                  | 14           | -           | 14           | 446.25              | 16.20              | 141.05              | 289.00              | 184.00              |
| Rev Share 25%                             | 315          | (5)         | 310          | 19,971.24           | 842.00             | 4,854.80            | 13,858.20           | 12,178.20           |
| <b>Litigation</b>                         | <b>611</b>   | <b>(3)</b>  | <b>608</b>   | <b>\$ 22,797.50</b> | <b>\$ 1,028.83</b> | <b>\$ 6,114.59</b>  | <b>\$ 15,417.83</b> | <b>\$ 14,601.58</b> |
| Hourly Charge \$7.95 PPH                  | 194          | (2)         | 192          | 4,817.50            | 224.27             | 1,697.98            | 2,895.25            | 2,790.25            |
| Rev Share 25%                             | 417          | (1)         | 416          | 17,980.00           | 804.56             | 4,416.61            | 12,522.58           | 11,811.33           |
| <b>Public Law</b>                         | <b>489</b>   | <b>(3)</b>  | <b>486</b>   | <b>\$ 12,171.25</b> | <b>\$ 569.91</b>   | <b>\$ 2,715.71</b>  | <b>\$ 8,885.63</b>  | <b>\$ 8,735.63</b>  |
| E-doc Charge \$1.95                       | 220          | (1)         | 219          | 3,120.00            | 147.68             | 427.05              | 2,545.27            | 2,545.27            |
| Hourly Charge \$7.95 PPH                  | 7            | -           | 7            | 70.00               | 2.88               | 55.65               | 11.47               | 1.47                |
| Rev Share 25%                             | 262          | (2)         | 260          | 8,981.25            | 419.35             | 2,233.01            | 6,328.89            | 6,188.89            |
| <b>Real Property Law</b>                  | <b>861</b>   | <b>(4)</b>  | <b>857</b>   | <b>\$ 32,424.15</b> | <b>\$ 1,417.74</b> | <b>\$ 7,844.53</b>  | <b>\$ 23,161.88</b> | <b>\$ 20,613.13</b> |
| E-doc Charge \$1.95                       | 203          | (1)         | 202          | 2,760.00            | 129.93             | 393.90              | 2,236.17            | 2,221.17            |
| Hourly Charge \$7.95 PPH                  | 70           | -           | 70           | 2,931.25            | 133.05             | 776.78              | 2,021.42            | 1,890.17            |
| Rev Share 25%                             | 588          | (3)         | 585          | 26,732.90           | 1,154.76           | 6,673.85            | 18,904.29           | 16,501.79           |

|  |               |              |               |                      |                     |                      |                      |                      |
|--|---------------|--------------|---------------|----------------------|---------------------|----------------------|----------------------|----------------------|
| <b>Real Property Law Self Study Articles</b> | <b>34</b>     | <b>-</b>     | <b>34</b>     | <b>\$ 510.00</b>     | <b>\$ 24.14</b>     | <b>\$ 66.30</b>      | <b>\$ 419.56</b>     | <b>\$ 419.56</b>     |
| E-doc Charge \$1.95                          | 31            | -            | 31            | 465.00               | 22.01               | 60.45                | 382.54               | 382.54               |
| Rev Share 25%                                | 3             | -            | 3             | 45.00                | 2.13                | 5.85                 | 37.02                | 37.02                |
| <b>Solo &amp; Small Firm</b>                 | <b>1,057</b>  | <b>(13)</b>  | <b>1,044</b>  | <b>\$ 31,852.19</b>  | <b>\$ 1,376.89</b>  | <b>\$ 7,032.76</b>   | <b>\$ 22,128.21</b>  | <b>\$ 21,060.71</b>  |
| E-doc Charge \$1.95                          | 284           | (2)          | 282           | 4,230.00             | 200.22              | 549.90               | 3,479.88             | 3,479.88             |
| Hourly Charge \$7.95 PPH                     | 28            | (1)          | 27            | 729.75               | 34.74               | 228.31               | 466.70               | 466.70               |
| Rev Share 25%                                | 745           | (10)         | 735           | 26,892.44            | 1,141.93            | 6,254.55             | 18,181.63            | 17,114.13            |
| <b>Solo Summit</b>                           | <b>191</b>    | <b>-</b>     | <b>191</b>    | <b>\$ 6,685.00</b>   | <b>\$ 300.46</b>    | <b>\$ 1,671.48</b>   | <b>\$ 4,713.06</b>   | <b>\$ 4,363.06</b>   |
| Hourly Charge \$7.95 PPH                     | 1             | -            | 1             | 35.00                | 1.66                | 8.98                 | 24.36                | 24.36                |
| Rev Share 25%                                | 190           | -            | 190           | 6,650.00             | 298.80              | 1,662.50             | 4,688.70             | 4,338.70             |
| <b>Taxation</b>                              | <b>571</b>    | <b>(5)</b>   | <b>566</b>    | <b>\$ 14,973.75</b>  | <b>\$ 688.87</b>    | <b>\$ 5,296.88</b>   | <b>\$ 8,961.75</b>   | <b>\$ 8,505.50</b>   |
| Hourly Charge \$7.95 PPH                     | 299           | (2)          | 297           | 3,358.75             | 160.49              | 2,401.55             | 796.71               | 786.71               |
| Rev Share 25%                                | 272           | (3)          | 269           | 11,615.00            | 528.38              | 2,895.33             | 8,165.04             | 7,718.79             |
| <b>Trusts &amp; Estates</b>                  | <b>570</b>    | <b>(5)</b>   | <b>565</b>    | <b>\$ 27,713.75</b>  | <b>\$ 1,228.76</b>  | <b>\$ 6,985.92</b>   | <b>\$ 17,223.23</b>  | <b>\$ 15,403.23</b>  |
| Hourly Charge \$7.95 PPH                     | 17            | -            | 17            | 507.50               | 22.42               | 183.52               | 301.56               | 266.56               |
| Rev Share 25%                                | 553           | (5)          | 548           | 27,206.25            | 1,206.34            | 6,802.40             | 19,197.51            | 17,412.51            |
| CalBar Event 2013_03_15 "Conservatorship"    |               |              |               |                      |                     |                      | (2,275.84)           | (2,275.84)           |
| <b>Workers' Compensation Law</b>             | <b>543</b>    | <b>(3)</b>   | <b>540</b>    | <b>\$ 24,316.25</b>  | <b>\$ 1,146.24</b>  | <b>\$ 6,312.97</b>   | <b>\$ 16,857.04</b>  | <b>\$ 16,697.04</b>  |
| Hourly Charge \$7.95 PPH                     | 72            | -            | 72            | 1,366.25             | 64.05               | 575.25               | 726.95               | 709.45               |
| Rev Share 25%                                | 471           | (3)          | 468           | 22,950.00            | 1,082.19            | 5,737.72             | 16,130.09            | 15,987.59            |
| <b>Grand Total</b>                           | <b>18,201</b> | <b>(241)</b> | <b>17,960</b> | <b>\$ 612,562.22</b> | <b>\$ 27,797.43</b> | <b>\$ 146,174.27</b> | <b>\$ 432,742.53</b> | <b>\$ 410,808.88</b> |

## All Sales Revenue - Quarter 1 California Bar

| Row Labels         | Sold          | Refunds      | Net Sold      | Total Sales          | Bank Processing     | InReach Revenue      | CalBar Revenue       | CalBar Receivable    |
|--------------------|---------------|--------------|---------------|----------------------|---------------------|----------------------|----------------------|----------------------|
| <b>Direct</b>      | <b>18,076</b> | <b>(234)</b> | <b>17,842</b> | <b>607,799.34</b>    | <b>27,797.43</b>    | <b>146,174.27</b>    | <b>431,551.81</b>    | <b>409,618.16</b>    |
| check              | 25            | (9)          | 16            | \$ 1,144.75          | \$ 54.37            | \$ 295.14            | \$ 795.24            | \$ 795.24            |
| creditcard         | 17,417        | (225)        | 17,192        | \$ 584,720.94        | \$ 27,743.06        | \$ 139,822.57        | \$ 417,155.32        | \$ 417,155.32        |
| external           | 25            | -            | 25            | \$ 493.75            | \$ -                | \$ 234.00            | \$ 259.75            | \$ (234.00)          |
| free               | 89            | -            | 89            | \$ -                 | \$ -                | \$ 489.72            | \$ (489.72)          | \$ (489.72)          |
| giftcard           | 520           | -            | 520           | \$ 21,439.90         | \$ -                | \$ 5,332.84          | \$ 16,107.06         | \$ (5,332.84)        |
| CalBar Event       |               |              |               |                      |                     |                      | \$ (2,275.84)        | \$ (2,275.84)        |
| <b>Producer</b>    | <b>125</b>    | <b>(7)</b>   | <b>118</b>    | <b>4,762.88</b>      |                     |                      | <b>1,190.72</b>      | <b>1,190.72</b>      |
| creditcard         | 117           | (7)          | 110           | \$ 4,762.88          |                     |                      | \$ 1,190.72          | \$ 1,190.72          |
| external           | 8             | -            | 8             | \$ -                 |                     |                      | \$ -                 | \$ -                 |
| <b>Grand Total</b> | <b>18,201</b> | <b>(241)</b> | <b>17,960</b> | <b>\$ 612,562.22</b> | <b>\$ 27,797.43</b> | <b>\$ 146,174.27</b> | <b>\$ 432,742.53</b> | <b>\$ 410,808.88</b> |