



The State Bar *of California*

OPEN SESSION AGENDA ITEM 50-1 MARCH 2019

DATE: March 15, 2019

TO: Members, Board of Trustees

FROM: Steve Mazer, Chief Administrative Officer

SUBJECT: Approval for Specified Contracts Pursuant to Business and Professions Code Section 6008.6

EXECUTIVE SUMMARY

This item requests approval to execute contracts for goods or services with a value in excess of \$50,000 (or, for I.T. goods and services, in excess of \$100,000).

BACKGROUND

Pursuant to Business and Professions Code Section 6008.6, the State Bar shall award no contract for goods, services, or both, for an aggregate amount in excess of fifty thousand dollars (\$50,000), or for information technology goods, services, or both, for an aggregate amount in excess of one hundred thousand dollars (\$100,000), except pursuant to the standards established in Article 4 (commencing with Section 10335) of Chapter 2 of Part 2 of Division 2 of the Public Contract Code and approval of the Board of Trustees.

DISCUSSION

The contracts listed below are in excess of \$50,000, and have met the standards established by Article 4 of the Public Contract Code, as implemented through the State Bar's Procurement Policy. These contracts require approval by the Board of Trustees in order to be executed.

Ref #	Dept.	Cost Center	Fund	Vendor	Contract Amount	Goods or Services
1	General Services	23310	General Fund	AlliedUniversal	\$559,409	Los Angeles Office Security Services
2	Information Technology	10	General Fund	AT&T Corp.	\$157,500	Internet Service Provider
3	Information Technology	19016	General Fund	Slalom LLC	\$120,550*	Salesforce Development Services
4	Information Technology	23600	General Fund	Salesforce.com, Inc.	\$279,983	Annual Salesforce Licensing
5	Information Technology	23600	General Fund	Crayon Software Experts LLC	\$826,171	Microsoft Enterprise Products
6	Communications & Engagement	10001	General Fund	Rise Communications LLC	\$111,645	Communications & Public Relations Services
7	Finance	23101	General Fund	Olivier Flewellen	\$34,402 (\$166,442 Total)	Accounting Services

*Funding will be reimbursed by Admissions' Legal Specialization

1. AlliedUniversal

AlliedUniversal (dba Allied Universal Security Services) provides security staff for the Los Angeles office. The State Bar is exercising its option to renew the current three-year contract for a fourth year; the requested funding will provide payment for that renewal. AlliedUniversal is the result of a merger between Universal Services of America (dba Universal Protection Services) and Allied Barton Security Services; the original contract was held with Universal Services of America and is now being assigned to the successor organization.

2. AT&T Corp.

AT&T provides internet connection services to both San Francisco and Los Angeles offices under the CalNet series of contracts, which are negotiated between the State of California's Department of Technology (CDT) and telecommunications vendors. Current services are provided under the CalNet 3 contract.

3. Slalom LLC

Slalom LLC (dba Slalom Consulting) provides Salesforce integration services for the Admissions Information Management System (AIMS) project. Due to a need for additional integrations between Salesforce and current systems and alignment with February 2019 Bar Examination activities a two-week extension of services was required. This was previously approved in-between scheduled board meetings by the Executive Committee Chair and Co-Chair.

4. Salesforce.com, Inc.

Salesforce provides the platform that the AIMS project is built upon. The requested funds are for 2019-20 licensing for the platform, staff licenses, and external logins for Bar Examination applicants.

5. Crayon Software Experts LLC

Crayon Software Experts is an official partner of Microsoft and an enterprise reseller of Microsoft products. The requested funding is for three years of products and associated services through Microsoft's Enterprise Agreement, which provides an economy of scale for desktop, server and cloud purchases.

6. Rise Communications LLC

Rise Communications provides as-needed evaluation, drafting, review and advice on communication to the public.

7. Olivier Flewellen

Olivier Flewellen provides continuing accounting services to the Office of Finance during the current annual financial audit.

FISCAL/PERSONNEL IMPACT

The expenses above are included in the 2019 budget for the cost centers noted, or will be included in the budgets for future years, per the normal budget planning process.

RULE AMENDMENTS

None

BOARD BOOK AMENDMENTS

None

STRATEGIC PLAN GOALS & OBJECTIVES

Goal: None - core business operations

RECOMMENDATIONS

It is recommended that the Board of Trustees approve the following resolution:

RESOLVED, that the Board of Trustees approve execution of the contracts listed herein; and it is

FURTHER RESOLVED, that the project budget for the Admissions Information Management System project is increased by \$120,550 as designated within the Discussion section, and that a transfer of funds from Legal Specialization into the project fund is approved.