



To: Scope Subcommittee  
From: Patricia Squitiero and Toby Rothschild  
Date: June 4, 2021  
Re: Application Process, Section 3 (Benefits Assessment)

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A key element of assessment for the sandbox is the benefits to be provided by the applicant. The Utah application addresses this issue with 3 questions. The key question is number 1, “Describe how your model will provide higher quality, more cost effective, and more accessible legal services to your target consumers.

Ideally, a sandbox participant would address all three of these factors: quality, cost, and accessibility. Given that some or all of the applicants may only address one or two of the factors, rather than all three, I think the question should ask the applicant separately how the model will address each of the factors. That way an applicant may only address one or two, and will be required to indicate that it will not address all three.

The second Utah question asks how the proposal complies with Utah law. To the extent that the law benefits consumers, compliance is an important question to address in this section of the application.

The third question seeks information on whether the proposal is “shovel-ready.” The Utah program is only authorized to consider proposals that are ready to implement. If California has a similar requirement, which we believe it should, this question is a useful question to address the benefits to California consumers. If the proposed service is useful in one or more of the ways addressed in question 1, consumers will benefit more if it is implemented as soon as possible.